

FUEL FOR THOUGHT

Insurance for the Fuel Oil Industry



Finally, an insurance company that understands the Fuel Oil industry and opportunities available to companies such as yours in today's deregulated energy environment. Fairmont Specialty, insuring the energy industry for over 50 years, offers independent dealers a full range of creative and comprehensive programs.

Innovative and cost-effective insurance programs, sound management and a long-term perspective are hallmarks of Fairmont's ongoing success.

A team of knowledgeable, experienced and dependable underwriters, marketing, loss control representatives and home office personnel supports each customer. Fairmont will work with you to assess your insurance needs and set coverage objectives so a customized insurance program can be developed to fit your unique operations. Once the policy is in place, Fairmont will continue to provide the quality of service you expect and deserve.

In today's cost-conscious environment, very few insurance companies are willing to perform surveys because of the expense involved. Here at Fairmont, we consider it a worthwhile expense because surveys help keep insurance costs down for you and ultimately, for us.

The survey equips Fairmont with current and accurate information about your operation. This can result in better pricing by application of all eligible credits and discounts. You are provided with an objective loss control evaluation of your operation, performed by experienced, knowledgeable loss control personnel, at no cost to you.

COVERAGES: Offering insurance protection, which meets the needs of today's Fuel Oil Dealers, has long been a Fairmont tradition. Among coverages offered are: Property, Inland Marine, Crime, Commercial General Liability, Business Automobile, Umbrella Liability and Business Interruption.

CLAIMS

24-Hour toll-free number 1-800-392-1970
Nationwide network of independent adjusters
Prompt and fair claims settlement

COMPLIANCE ASSISTANCE

Professional assistance with your various regulatory needs

EMPLOYEE SAFETY EDUCATION/TRAINING

Fairmont's video safety library
Safety meeting participation

LOSS CONTROL

Regular on-site loss control engineering; the first step in ensuring accurate pricing and underwriting of your business
Exposure evaluations and customized site recommendations
Risk management counseling to help you reduce your loss potential
Claim reviews and countermeasure safety action plans
24-hour partnership and resource in safety with 11 regionalized loss control representatives

"OUR FOCUS IS YOUR BUSINESS"

Call today for more information or
have your local agent give us a call.

1-800-392-1970

Fairmont Specialty

a division of **Crum Forster**

